CITY OF LOS ANGELES
RESPONSIBLE BANKING INVESTMENT MONITORING PROGRAM
FOR COMMERCIAL BANKS
Reporting Calendar Year: 2016

Commercial banks providing City banking business or seeking City banking business must complete and file this form no later than July 1st of each year to the City Treasurer to comply with Section 20.95.1 to Chapter 5.1 of the Los Angeles Administrative Code.

BANK CONTACT INFORMATION:

Bank of America, N.A.
Name of Commercial Bank
333 S. Hope Street, Suite 2310, Los Angeles, CA 90071
Street Address City State Zip Code
Jonathan Millard, Senior Vice President
Contact Person Name and Title
(415) 913 - 2834jonathan.millard@baml.com
Telephone Number Email Address

BANK CORPORATE PROFILE

1. Service / product currently being provided to the City of Los Angeles?
   Commercial Credit and Investment Banking

2. City/State of Bank's corporate headquarters? Charlotte, NC

3. State of Incorporation? Delaware

4. Total number of corporate employees? 200,000 (as of 12/31/2016)
   Number of employees in California 27,000
   Number of employees in the City of Los Angeles 2,487*

*The number of employees working and living in the City of Los Angeles is an estimate at a given point of time and may not include all zip codes attributed to the City of Los Angeles.
Number of employees that live in City of Los Angeles 1,492*

5. Number of branches in the State of California 886

Number of branches in the City of Los Angeles 244

6. Please provide the following 2016 financial data for your financial institution:

Total Deposits $1.33 trillion*  *As of 12/31/2016

Total Assets $1.68 trillion*

Total Equity $206.21 billion*

7. Please provide your most recent financial ratings for:

Long Term Issuer Rating:

DBRS --

Fitch A+

Moody’s Aa3

Standard & Poor’s A+

Short Term Issuer Rating:

DBRS --

Fitch F1

Moody’s P-1

Standard & Poor’s A-1

8. Please identify the following 2016 financial data specific to the City of Los Angeles:

MBE Loans - see addendum

WBE Loans - see addendum

SBA Loans - see addendum

Educational grants / endowments - see addendum

9. Please provide in a separate attachment, Exhibit I, a list and brief description of your firm’s 2016 community investments and/or partnerships with the City and/or local non-profit organizations relating to financial literacy, education programs and job growth.
COMMUNITY REINVESTMENT ACT (CRA) PROFILE

1. What is the size of your institution as defined by the Community Reinvestment Act (CRA)?
   
   Large  Intermediate  Small

2. Please provide the following CRA ratings for your financial institution:

   **Overall CRA Rating – State**
   
   Issue Rating Date: 12/31/2011
   
   Performance Test Level  Lending  Investment  Service
   
   Outstanding
   
   Satisfactory (*Highly Satisfactory)  X*
   
   Needs to Improve
   
   Substantial Noncompliance
   
   (Notation: Performance testing for the period of 2012-2016 is currently underway)

   **Overall CRA Rating – National**
   
   Issue Rating Date: 12/31/2011
   
   Performance Test Level  Lending  Investment  Service
   
   Outstanding
   
   Satisfactory (*Highly Satisfactory)  X*
   
   Needs to Improve
   
   Substantial Noncompliance

3. Please provide the number and value of loans by census tracts for the following types of loans in an Excel format as Exhibit II.

   a. Small Business Loans (gross revenue of $1 million or less) - see addendum
   
   b. Home Mortgages - see addendum
   
   c. Home Equity Loans - see addendum
   
   d. Community Development Loans - see addendum
   
   e. Community Development Investments - see addendum
4. Does your institution participate in the Los Angeles Mortgage Modification Program (LAMMP)? Yes ___ No X

If yes, please provide the number of mortgages and the value of the mortgages by census tract that have received assistance in an Excel format as Exhibit III.

If no, please briefly explain: __________________________________________________________

Refer to Addendum

5. Does your financial institution participate in any of the following CalHFA’s Keep Your Home California Programs:

Yes ___ No X Unemployment Mortgage Assistance Program (UMA)
Yes ___ No X Mortgage Reinstatement Assistance Program (MRAP)
Yes X No ___ Principal Reduction Program (PRP)
Yes ___ No X Transit Assistance Program (TAP)

If yes, please provide the number and value of these mortgages by census tract that have received assistance for each program in an Excel format as Exhibit IV.

If no, please briefly explain: __________________________________________________________

Refer to Addendum

6. Does your financial institution participate in any of the following Making Home Affordable Programs?

Yes X No ___ Home Affordable Modification Program (HAMP)
Yes ___ No X Principal Reduction Alternative SM (PRA)
Yes X No ___ Second Lien Modification Program (2MP)
Yes X No ___ FHA Home Affordable Modification Program (FHA-HAMP)
Yes X No ___ USDA’s Special Loan Servicing
Yes ___ No X Veteran’s Affairs Home Affordable Modification (VA_HAMP)
Yes X No ___ Home Affordable Foreclosure Alternatives Program (HAFA)
Yes ___ No X Second Lien Modification Program for Federal Housing
Administrative Loans (FHA-2LP)
Yes ___ No ___ Home Affordable Refinance Program (HARP)
Yes ___ No ___ FHA Refinance for Borrowers with Negative Equity (FHA Short Refinance)
Yes ___ No ___ Home Affordable Unemployment Program (UP)
Yes ___ No ___ Other – Internal Home Modification Program

If yes, please provide the number and value of the mortgages by census tract that have received assistance for each program in an Excel format as Exhibit V.

If no, please briefly explain:

Refer to Addendum

CERTIFICATION UNDER PENALTY OF PERJURY (*)

I certify under penalty of perjury that I have read and understand the questions contained in this form and I, further, certify that I have provided full and complete answers to each question, and that all information provided in all attached exhibits are true and accurate to the best of my knowledge and belief.

Robert A. Chestnut, SVP / Regional Executive 12/07/2017

Print Name, Title Signature Date

(*) Signature must be that of a Government Banking Division Manager, Commercial Executive Manager or Community Affairs Executive
INTRODUCTION

Bank of America, N.A. ("BANA") is an indirect, wholly-owned subsidiary of Bank of America Corporation (the "Corporation"), which is a large and diversified, publicly-traded institution. The Corporation and its subsidiaries including BANA, had approximately 200,000 full time equivalent employees as of December 31, 2016, and is a global franchise, serving customers and clients around the world with operations in all 50 U.S. states, the District of Columbia, and more than 40 foreign countries. The Corporation makes all disclosures required by its regulators, including all required disclosures in its Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, which are updated in Reports on Form 8-K (collectively, the "Reports"), all of which are filed with the U.S. Securities and Exchange Commission. These Reports include disclosures of investigations and other matters as required by federal law and are publicly available. These Reports can also be accessed at the following website: http://investor.bankofamerica.com/phoenix.zhtml?c=71595&p=irol-irhome.
These Reports may contain further information responsive to this certification.

Subject to and as set forth in the introductory paragraph directly above, to the best knowledge of the individual signatory signing this questionnaire, without independent inquiry, BANA further clarifies its response to this questionnaire, as follows:

Bank Corporate Profile: Question 8:

Please note, for all statistics requested under Question 8, the bank does not track business lending to minority-owned, women owned, and disabled-owned businessess on our regular business lending as we are not permitted to do that under Federal Regulation B - Equal Credit Opportunity. Additionally, until Dodd-Frank regulations are implemented, it is still currently illegal to collect that data on commercial loans. Since information on SBA loan applications are voluntarily divulged, this information does not prove to be an accurate indicator. If the City has further questions around our response, please feel free to contact your client team.

CRA Profile: Question 3, Question 4, Question 5, and Question 6:

Bank of America routinely discloses consumer mortgage data and community involvement at state and national levels consistent with legal reporting requirements. In accordance with Bank of America’s practice, the Bank does not generally disclose information relating to market-level data specifically related to the bank's loan originations and servicing activities other than specific requests for regulatory entities, information-sharing agreements requiring the Bank to publicly report its progress under government-sponsored homeowner relief programs and other circumstances where public disclosure is necessary.

Bank of America participates in a number of different Home Retention Programs, which include proprietary programs, Federal programs, including DOJ/Global Settlement programs, and the multi-faceted California Hardest Hit Fund program. We offer multiple Foreclosure Alternative Programs, such as Short Sale programs, when a modification will not be possible.

Bank of America takes our commitment to the people and economy of the City of Los Angeles and the State of California seriously and has gathered the following data in response to this questionnaire.
**City of Los Angeles**

**Responsible Investment Monitoring Program**

for Commercial Banks

1. Please provide the number of loans and the value of loans by census tract for the following types of loans in an excel format as provided

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>2016 Count</th>
<th>2016 Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Small Business Loans (gross Revenue of $1 million or less)</td>
<td>5,411</td>
<td>$62,752,720</td>
</tr>
<tr>
<td>b. Home Mortgages</td>
<td>2,438</td>
<td>$1,886,301,969</td>
</tr>
<tr>
<td>c. Home Equity Loans</td>
<td>796</td>
<td>$183,075,414</td>
</tr>
<tr>
<td>d. Community Development Loans</td>
<td>3</td>
<td>$32,062,219</td>
</tr>
<tr>
<td>e. Community Development Investments</td>
<td>161</td>
<td>$112,371,163</td>
</tr>
</tbody>
</table>

1 Data is identified by City of Los Angeles address - we do not provide tract level information

**County of Los Angeles**

**Responsible Investment Monitoring Program**

for Commercial Banks

1. Please provide the number of loans and the value of loans by census tract for the following types of loans in an excel format as provided

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>2016 Count</th>
<th>2016 Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Small Business Loans (gross Revenue of $1 million or less)</td>
<td>38,755</td>
<td>$915,518,384</td>
</tr>
<tr>
<td>b. Home Mortgages</td>
<td>12,184</td>
<td>$7,581,305,624</td>
</tr>
<tr>
<td>c. Home Equity Loans</td>
<td>--</td>
<td>Included above</td>
</tr>
<tr>
<td>d. Community Development Loans</td>
<td>27</td>
<td>$148,849,432</td>
</tr>
<tr>
<td>e. Community Development Investments</td>
<td>199</td>
<td>$199,409,234</td>
</tr>
</tbody>
</table>

1 Data for Los Angeles County (including LA City) - we do not provide tract level information

2 Excludes non-HMDA Home Equity Lines of Credit
### Making Home Affordable Program Activity by Servicer

As of June 2017, there were 139 servicers that participate in Treasury’s MHA programs, but seven servicers make up more than three quarters of non-GSE HAMP modifications. Program activity for these servicers is provided below.

<table>
<thead>
<tr>
<th>Servicer</th>
<th>HAMP Tier 1 Permanent Modifications</th>
<th>HAMP Tier 2 Permanent Modifications</th>
<th>Streamline HAMP Permanent Modifications</th>
<th>PRA&lt;sup&gt;10&lt;/sup&gt; Permanent Modifications</th>
<th>2MP Modifications</th>
<th>HAFA&lt;sup&gt;11&lt;/sup&gt; non-GSE Transactions Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank of America, N.A.</td>
<td>99,914</td>
<td>8,359</td>
<td>N/A&lt;sup&gt;*&lt;/sup&gt;</td>
<td>5,105</td>
<td>39,069</td>
<td>49,928</td>
</tr>
<tr>
<td>CitiMortgage, Inc.</td>
<td>31,573</td>
<td>3,963</td>
<td>641</td>
<td>3,066</td>
<td>20,690</td>
<td>2,512</td>
</tr>
<tr>
<td>JPMorgan Chase Bank, N.A.</td>
<td>159,868</td>
<td>6,513</td>
<td>2,616</td>
<td>25,200</td>
<td>45,190</td>
<td>38,419</td>
</tr>
<tr>
<td>Nationstar Mortgage LLC</td>
<td>185,970</td>
<td>27,568</td>
<td>4,525</td>
<td>11,517</td>
<td>9,762</td>
<td>11,923</td>
</tr>
<tr>
<td>Ocwen Loan Servicing, LLC</td>
<td>245,703</td>
<td>85,520</td>
<td>18,605</td>
<td>119,573</td>
<td>N/A&lt;sup&gt;*&lt;/sup&gt;</td>
<td>29,920</td>
</tr>
<tr>
<td>Select Portfolio Servicing, Inc.</td>
<td>119,915</td>
<td>30,412</td>
<td>10,827</td>
<td>23,557</td>
<td>N/A&lt;sup&gt;*&lt;/sup&gt;</td>
<td>23,464</td>
</tr>
<tr>
<td>Wells Fargo Bank, N.A.</td>
<td>199,089</td>
<td>13,148</td>
<td>182</td>
<td>30,080</td>
<td>25,284</td>
<td>45,643</td>
</tr>
<tr>
<td>Other Servicers</td>
<td>428,144</td>
<td>38,805</td>
<td>4,517</td>
<td>25,999</td>
<td>25,178</td>
<td>32,431</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,470,176</strong></td>
<td><strong>214,288</strong></td>
<td><strong>41,913</strong></td>
<td><strong>244,097</strong></td>
<td><strong>165,173</strong></td>
<td><strong>234,240</strong></td>
</tr>
</tbody>
</table>

<sup>*</sup>Servicer does not participate in either Streamline HAMP or HAMP 2MP.

### HAMP Permanent Modifications by Investor

#### All HAMP Permanent Modifications

<table>
<thead>
<tr>
<th>Servicer</th>
<th>GSE</th>
<th>Private</th>
<th>Portfolio</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank of America, N.A.</td>
<td>39,190</td>
<td>50,697</td>
<td>18,386</td>
<td>108,273</td>
</tr>
<tr>
<td>CitiMortgage, Inc.</td>
<td>14,814</td>
<td>9,121</td>
<td>12,242</td>
<td>36,177</td>
</tr>
<tr>
<td>JPMorgan Chase Bank, N.A.</td>
<td>68,320</td>
<td>54,874</td>
<td>45,803</td>
<td>168,997</td>
</tr>
<tr>
<td>Nationstar Mortgage LLC</td>
<td>120,367</td>
<td>88,560</td>
<td>9,136</td>
<td>218,063</td>
</tr>
<tr>
<td>Ocwen Loan Servicing, LLC</td>
<td>22,793</td>
<td>305,065</td>
<td>21,970</td>
<td>349,828</td>
</tr>
<tr>
<td>Select Portfolio Servicing, Inc.</td>
<td>15,387</td>
<td>121,642</td>
<td>24,125</td>
<td>161,154</td>
</tr>
<tr>
<td>Wells Fargo Bank, N.A.</td>
<td>80,112</td>
<td>41,288</td>
<td>91,019</td>
<td>212,419</td>
</tr>
<tr>
<td>Other Servicers</td>
<td>298,586</td>
<td>102,477</td>
<td>70,403</td>
<td>471,466</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>659,569</strong></td>
<td><strong>773,724</strong></td>
<td><strong>293,084</strong></td>
<td><strong>1,726,377</strong></td>
</tr>
</tbody>
</table>
EXHIBIT I

Bank of America
Philanthropic Support – City of Los Angeles

Bank of America is committed to supporting key organizations that work in close partnership with the City of Los Angeles, delivering a variety of educational, career readiness and financial literacy programs to adult and youth. In 2016, the amount of philanthropic support in Los Angeles to these types of groups totaled about $2 million. In addition, scores of employees served as volunteers and board members for numerous community organizations, contributing to the impact and efficacy of the educational programs they provide.

For instance, Bank of America awarded the Bresee Foundation in 2016 with Bank of America’s Neighborhood Builders Award – a $200,000 general operating grant and leadership development programs for the Executive Director and an emerging leader over two years. Bresee provides comprehensive after-school programs and family services that equip young people to pursue their education, achieve their full potential, and serve others.

Additionally, Bank of America supports the City of Los Angeles’ Summer Youth Employment Program (SYEP) through the Los Angeles Workforce Development Board, contributing over $520,000 over the past five years. As part of the City of Los Angeles Hire LA’s Youth program, SYEP provides low-income inner city youth with paid work experience over the summer, which enables them to acquire essential job skills to help them enter the workforce.

Furthermore, we have been longtime supporters of Junior Achievement of Southern California (JASC), providing funding over the past 30 years, and financial literacy training to youth throughout LAUSD. The bank has sponsored JASC’s Finance Park, a facility dedicated to providing 7th to 12th grade students with personal finance training through workshops that apply real-life scenarios. In addition, in partnership with the educational non-profit Khan Academy, Bank of America has delivered the company’s Better Money Habits training to thousands of youth throughout the region (www.BetterMoneyHabits.com).

Below is a list highlighting some of the educational and career-readiness partnerships we have in Los Angeles, including:

A Place Called Home
After School All Stars
Al Wooten Jr. Heritage Center
All People’s Community Center
Archdiocesan Youth Employment Services (AYE)
Autry Museum of the American West
Boys & Girls Club of Carson
Boys & Girls Club of Los Angeles
Boys & Girls Clubs of America – LA County Alliance
Bresee Foundation
California African-American Museum
California Science Center
Center Theatre Group
Central American Resource Center (CARECEN)
Centro Latino for Literacy
Children’s Hospital Los Angeles
Chrysalis Center
City Year Los Angeles
Communities in Schools of Los Angeles
Computers for Youth
Covenant House California
Discovery Cube Los Angeles
Encorps
Eva Longoria Foundation
Fulfillment Fund
Fuse Corps
Goodwill Industries of Southern California
Greater Los Angeles Zoo Association
Homeboy Industries
Inner-City Arts
J. Paul Getty Trust
Jewish Vocational Services
Junior Achievement of Southern California
La Plaza de Cultura y Artes
Los Angeles Brotherhood Crusade
Los Angeles County Museum of Art (LACMA)
Los Angeles LGBT Center
Los Angeles Opera
Los Angeles Opportunities Industrialization Center
Los Angeles Urban League
Loyola Marymount University
Natural History Museum of Los Angeles
Network for Teaching Entrepreneurship (NFTE)
Pacific Asian Consortium in Employment (PACE)
Para Los Ninos
People for Community Improvement
Project Grad Los Angeles
Proyecto Pastoral
PUENTE Learning Center
Salvadoran American and Leadership and Educational Fund (SALEF)
Skirball Cultural Center
South Central Scholars
Streetlights Production Assistant Program
Teach For America
TELACU Education Foundation
The Music Center
Workforce Development Board of the City of Los Angeles
Unite-LA
USC – Neighborhood Academic Initiative
Virtual Enterprises International (VEI)
Vision to Learn
YWCA of Greater Los Angeles
At Bank of America, our purpose is to make financial lives better, through the power of every connection. We are committed to giving back to the neighborhoods where we live and work. That’s why we contribute our time, energy and support to these organizations throughout Los Angeles:

A COMMUNITY OF FRIENDS
A PLACE CALLED HOME
ABODE COMMUNITIES
AFTER SCHOOL ALL STARS
AIDS LIFECYCLE
AIDS PROJECT LOS ANGELES
AL WOODY JR. HERITAGE CENTER
ALTAHEALTH SERVICES CORP
AQUARIUM OF THE PACIFIC
ANTI-RECIDIVISM COALITION (ARC)
ARCHONICAN YOUTH EMPLOYMENT SERVICES
ASIAN AMERICAN ADVANCING JUSTICE
ASIAN PACIFIC ISLANDER SMALL BUSINESS PROGRAM
AUSTRIAN NATIONAL CENTER OF THE AMERICAN WEST
BET TIKVA
BIPED (LA COUNTY BUSINESS FEDERATION)
BOYS & GIRLS CLUBS OF AMERICA (ALL CLUBS IN LOS ANGELES COUNTY)
BRIDGE HOUSING
CALIFORNIA COMMUNITY ECONOMIC DEVELOPMENT ASSOCIATION (CCEDA)
CALIFORNIA COUNCIL ON ECONOMIC EDUCATION (CCEE)
CALIFORNIA HOUSING CONSORTIUM
CALIFORNIA SCIENCE CENTER FOUNDATION
CARECEN CENTER FOR THE PACIFIC ASIAN FAMILY
CENTER THEATRE GROUP
CENTRAL CITY ASSOCIATION
CENTRAL CITY NEIGHBORHOOD PARTNERS
CHILDREN’S HOSPITAL OF LOS ANGELES
CHINATOWN SERVICE CENTER
CHRYSALIS
CITY YEAR
CORPORATION FOR SUPPORTIVE HOUSING
COVENANT HOUSE
DISCOVERY CUBE LOS ANGELES
DOWNTOWN INDIGENOUS CENTER
EAST L.A. COMMUNITY CORPORATION
ENCORPS
ENGAGE
GETTY HOUSE FOUNDATION
GOODWILL INDUSTRIES OF SOUTHERN CALIFORNIA
GREATER LOS ANGELES AFRICAN-AMERICAN CHAMBER OF COMMERCE
GREATER LOS ANGELES ZOO ASSOCIATION
HABITAT FOR HUMANITY LOS ANGELES
HABITAT FOR HUMANITY SAN GABRIEL VALLEY
HOLLYWOOD COMMUNITY HOUSING CORPORATION
HOMELESS INDUSTRIES
HUMAN RIGHTS CAMPAIGN INLAND VALLEY HOPE PARTNERS
INNER-CITY ARTS
THE GETTY/PACIFIC STANDARD TIME-LA/LA
JEWISH FAMILY SERVICE OF LOS ANGELES
JEWISH VOCATIONAL SERVICE LOS ANGELES (JVS)
JUNIOR ACHIEVEMENT OF SOUTHERN CALIFORNIA
KOREAN CHURCHES FOR COMMUNITY DEVELOPMENT (KCCD)
KOREAN HEALTH EDUCATION INFORMATION AND RESEARCH CENTER (KHER)
KOREATOWN YOUTH AND COMMUNITY CENTER (KYCC)
L.A. FAMILY HOUSING
L.A. KITCHEN
LA PLAZA DE CULTURA Y ARTES
LABC INSTITUTE
LFT LA
LINC HOUSING CORPORATION
LONG BEACH SYMPHONY
LOS ANGELES BROTHERHOOD CRUSADE
LOS ANGELES CHAMBER OF COMMERCE
LOS ANGELES COUNTY MUSEUM OF ART (LACMA)
LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY
LOS ANGELES ECONOMIC DEVELOPMENT CORP (LAEDC)
LOS ANGELES LATINO CHAMBER OF COMMERCE
LOS ANGELES LGBT CENTER
LOS ANGELES NEIGHBORHOOD HOUSING SERVICES
LOS ANGELES OPERS
LOS ANGELES OPPORTUNITIES INDUSTRIALIZATION CENTER (LAODIC)
LOS ANGELES POLICE FOUNDATION
LOS ANGELES PRIDE PARADE
LOS ANGELES REGIONAL FOOD BANK
LOS ANGELES RIVER REVITALIZATION CORP
LOS ANGELES URBAN LEAGUE
LOYOLA MARYMOUNT UNIVERSITY
LTSC COMMUNITY DEVELOPMENT CORPORATION
MARR VISTA FAMILY CENTER
MIND-METE EACH NEED WITH DIGNITY
MEXICAN AMERICAN LEGAL DEFENSE AND EDUCATIONAL FUND (MALDEF)
MIDNIGHT MISSION
MUSEUM OF LATIN AMERICAN ART (MOLAA)
NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS (NAWBO-LA)
NETWORK FOR TEACHING Entrepreneurship (NTE)
NEW DIRECTIONS FOR VETERANS
NEW ECONOMICS FOR WOMEN
OPERATION GRATITUDE
OPPORTUNITY FUND
OUTTEST
PACIFIC ASIAN CONSORTIUM IN EMPLOYMENT (PACE)
PACIFIC COAST REGIONAL URBAN SMALL BUSINESS DEVELOPMENT CORPORATION (PCRS)
PARA LOS NIÑOS
PASADENA SYMPHONY ASSOCIATION
PEOPLE ASSISTING THE HOMELESS (PATH)
PF BRESEE YOUTH CENTER
PROJECT GRAD LOS ANGELES
PROYECTO PASTORAL
PUENTE LEARNING CENTER
RANCHOS LOS ANGELES NATIONAL REHABILITATION CENTER
RISE FINANCIAL PATHWAYS
SALEF (SALVADORAN AMERICAN LEADERSHIP AND EDUCATIONAL FUND)
SCANPH (SOUTHERN CALIFORNIA ASSOCIATION OF NON-PROFIT HOUSING)
SELF-HELP GARDENS AND ARTS
SHALOM CENTER
SHelter PARTNERSHIP
SPA (SEARCH TO INVOLVE PILIPINO AMERICANS)
SKID ROW HOUSING TRUST
SKIRBALL CULTURAL CENTER
SOUTHERN CALIFORNIA SCHOOLS FOUNDATION
SOUTHERN CALIFORNIA ASSOCIATION FOR NONPROFIT MANAGEMENT
SPECIAL OLYMPICS
STREET LIGHTS PRODUCTION ASSISTANT PROGRAM
TEACH AMERICA
TELACU EDUCATION FOUNDATION
THE BROAD MUSEUM
THE HUNTINGTON LIBRARY, ART COLLECTIONS, & BOTANICAL GARDENS
THE MUSIC CENTER
THE PEOPLE CONCERN
THE VALLEY ECONOMIC ALLIANCE
THREE PEOPLE
UNION RESCUE MISSION
UNION STATION HOMELESS SERVICES
UNITED STATES VETERANS INITIATIVE (U.S. VETS)
UNITED WAY OF GREATER LOS ANGELES
UNIFED LA
UNIVERSITY OF SOUTHERN CALIFORNIA
VALLEY ECONOMIC DEVELOPMENT CENTER
VICA (VALLEY INDUSTRY & COMMERCE ASSOCIATION)
VIRTUAL ENTERPRISES INTERNATIONAL
VISION TO LEARN
WEST ANGELES COMMUNITY DEVELOPMENT CORPORATION
WESTSIDE FOOD BANK
WHITE MEMORIAL MEDICAL CENTER CHARITABLE FOUNDATION
WORKFORCE DEVELOPMENT BOARD - CITY OF LOS ANGELES
YWCA OF METROPOLITAN LOS ANGELES
YWCA OF GREATER LOS ANGELES
YWCA PASADENA-FOOTHILL VALLEY
# Los Angeles

**California**

<table>
<thead>
<tr>
<th>Financial centers</th>
<th>244</th>
</tr>
</thead>
<tbody>
<tr>
<td>ATMs</td>
<td>1.195</td>
</tr>
<tr>
<td>Merrill Lynch® offices</td>
<td>14</td>
</tr>
<tr>
<td>U.S. Trust® offices</td>
<td>3</td>
</tr>
</tbody>
</table>

## Small business

**$1.2 Billion**

Loans to small business

## Commercial business

**$10 Billion**

Loans to commercial business

## The power of local connections

At Bank of America, we have lending capabilities across all our businesses and a strategy that is focused on connecting our capabilities to deliver for our customers and clients. In every situation, we are committed to growing responsibly and sustainably — ensuring everything we do aligns to our purpose of helping people live better financial lives.

- **Families** can have the tools and support they need to live more successful financial lives.
- **Neighborhoods** can be built on a solid foundation of responsible home lending and economic development.
- **Businesses**, small and large, can benefit from our financial and intellectual capital.
- And the organizations, nonprofits, and companies addressing society’s toughest problems can have the resources and expertise of the company and the efforts of our over 200,000 employees behind them.

In each market, we strive to connect everything our company offers to our clients’ personal and financial goals so we can provide tailored solutions to fit their needs. It’s how we make this large company personal and how we help our customers, clients, and communities thrive.

## Philanthropic partnerships

Since 2012, Bank of America has provided grants and matching gifts on behalf of employees.

**$31 Million**

## Neighborhood Builders

Through Neighborhood Builders®, we are advancing community sustainability by equipping organizations and their leaders with tools and resources to do more, including funding and leadership development workshops.

- **Above Community Housing**
- **Breeze Youth Center**

## Employee giving and volunteerism

Since 2012, employees have been building pathways to economic progress by addressing community development, workforce development, and basic needs through our community foundation.

**$9.3 Million**

Employee volunteer hours contributed locally as part of our annual goal of giving 2 million volunteer hours across the company.

**283K hours**

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*These figures represent the number of loans as of June 30, 2023, which may be measured on common, dual, and international management and reporting basis. There may be additional loan amounts that are not reported here.

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California

Bank of America began serving California more than 110 years ago.

The power of local connections

At Bank of America, we have lending capabilities across all our businesses and a strategy that is focused on connecting our capabilities to deliver for our customers and clients. In every situation, we’re committed to ensuring responsibility and sustainability — ensuring everything we do is consistent with our purpose of helping people live better financial lives.

- Families can have the tools and support they need to live more successful financial lives.
- Lifestyles can be built on a solid foundation of responsible home lending and economic development.
- Communities, small and large, can benefit from our financial and intangible capital.
- And the organizations, nonprofits and companies addressing society’s toughest problems can have the resources and expertise of the company and the efforts of our over 200,000 employees behind them.

In each market, we strive to connect everything our company offers to our clients’ personal and financial goals so we can provide tailored solutions to fit their needs. Here’s how we make this large company personal and how we help our customers, clients and communities thrive.

$294 Billion
Total FDIC deposits*  

$8.6 Billion
2016 Total home loans

$28 Billion
U.S. Trust client balances**    

$268 Billion
Merrill Lynch client balances**

Commercial business

$32 Billion
Leads to commercial business

Helping California business grow

$4.1 Billion
Credit provided by Bank of America to small businesses in California

$125 Billion environmental business

We have increased our current environmental business initiative from $50 billion to $125 billion in low-carbon business by 2025, through lending; investing; capital raising; advisory services; and developing financing solutions for clients around the world. We have provided more than $70 billion in financing for low-carbon activities since 2007.

In California, we’ve provided 59.4 billion since 2007 in financing for renewable energy, energy and water efficiency, and related natural resource solutions.

Grants and matching gifts† (since 2012)

$99 Million

Employee giving and volunteerism† (since 2012)

$27 Million

1.2 Million hours

Janet Lamkin
California State President
janet.lamkin@bankofamerica.com

*FDIC insured means your deposits are insured by the Federal Deposit Insurance Corporation. **Merrill Lynch is a registered trademark of Merrill Lynch
Financial Services Inc. †Based in part on reports from America Charitable Foundation, local nonprofits, and community needs.

bankofamerica.com/california

886
Financial centers

3,876
ATMs

27K
Employees

13
U.S. Trust® offices

64
Merrill Lynch® offices

Credit provided by Bank of America to small businesses in California

Community investment

Amount of grants and matching gifts we provided, through the Bank of America Charitable Foundation, to support local nonprofits and community needs.

Employee giving and volunteerism

Total contributions by employees pledged to local nonprofits and community needs.

Employee volunteer hours contributed locally as part of our annual goal of giving 2 million volunteer hours across the company.

#BAMVolunteer

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America

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Merrill Lynch
Merrill Lynch

Oct 1, 2011 edition
